

#### FOR IMMEDIATE RELEASE

# Sigma7 acquires Alaco Limited, a leading business intelligence advisory firm

Award-winning London-based team renowned for rigorous investigation of specialized risks

**New York, NY, October 13, 2022** — Sigma7, a rapidly scaling risk information and services company, has acquired Alaco Limited, a London UK-based research and strategic intelligence practice. Alaco was acquired from its co-founders, Amy Lashinsky and Ambrose Carey, who founded the firm in 2002. The transaction terms were not disclosed.

The acquisition of Alaco is Sigma7's sixth since its launch in May, signifying continued expansion in building a comprehensive, technology-enabled risk management platform. Sigma7's managed risk model brings together and extends services from the company's family of best-in-class specialist brands that include Paragon Risk Engineering, RWH Myers, Strategia Worldwide, Risk & Strategic Management, Corp. and Intelligence Fusion. The company offers extensive technical, sector and geographic risk expertise and serves over 400 clients globally, with corporate operations in 10 countries. Sigma7 is a portfolio company of Growth Catalyst Partners.

Alaco is an elite business intelligence firm that provides clients globally with information, intelligence and analysis for managing risk, assessing commercial opportunities, resolving legal disputes and protecting their reputations. The company counts a number of high-profile financial institutions, investment funds, law firms, multinationals, development organizations, and family offices amongst its clients. Alaco's steady growth into a leading business intelligence firm and its close relationships with clients are indicative of the company's high-quality services, expertise, and integrity.

Alaco's sophisticated investigations methodology has been recognized as an industry best-inclass solution in the prestigious annual survey by Chambers & Partners. Alaco earned top ranking for Crisis & Risk Management in both 2021 and 2022. Its Litigation Support capability was also highly ranked.

Andrew Hersh, CEO of Sigma7, commented on the transaction, "Alaco is the premier business intelligence firm for M&A and other transactional scenarios, dispute resolution and special situations. The results they've generated for the most elite organizations are award winning, actionable, and the company has grown through word of mouth as a result. With the addition of Alaco, Sigma7 establishes an elite capability in global transactions and dispute resolution. We're proud to welcome Alaco into the Sigma7 family."

Amy Lashinsky, Alaco CEO and co-founder, commented, "Ambrose Carey and I have been business intelligence professionals since the late 1980's and are extremely proud to have been part of a revolutionary industry. This is a pivotal point in Alaco's journey. Joining the team at Sigma7 provides another opportunity to be on the cutting edge of risk management. It will afford us considerable growth opportunities, enabling us to expand our team and client base while strengthening and expanding our core offering."

Alaco will continue to provide bespoke information and intelligence reviews for its clients across markets and sectors, and will work alongside the other group companies to provide their clients with high caliber services and information.

Oliver Gorton and Gordon Rainey will continue to manage Alaco's Transactions Advisory practice. Nikos Asimakopoulos will continue to manage the Disputes Advisory practice. The Alaco research team – led by Lindsay Hufton, Rich Ankerson and Dan Locke – will integrate with the Sigma7 Group to strengthen intelligence capabilities.

Andrew Hersh photo:



Amy Lashinsky photo:



### **About Sigma7**

Sigma7 is a market leading risk information and services platform that is unconflicted, comprehensive, and focused on measurable business outcomes. We work globally across risk domains, apply modern technologies and integrate the services of respected specialist brands in risk information and services. Sigma7's foundational businesses include Risk & Strategic Management, Strategia Worldwide, Paragon Risk Engineering, RWH Myers, Intelligence Fusion and Alaco, with additional acquisitions and organic growth planned. Our client base includes over 400 of the world's most prominent and complex organizations. Sigma7 is dually headquartered in New York City and London. More information is available at s7risk.com.

### **About Alaco**

Alaco is a leading business intelligence and strategic advisory firm, based in London and operating globally on behalf of its clients. Through a combination of robust open-source research and network-based human intelligence, the firm supports decision makers in mitigating risk, maximizing commercial opportunities and gaining critical insights when most needed. Alaco operates in a number of scenarios, from M&A and other transactional settings, to litigation support, enforcement and other contentious situations. The firm's clients rank among the world's leading corporations, financial institutions, private equity and other investment funds, and family offices. In the context of disputes, Alaco works regularly with many of the top litigation and arbitration firms worldwide, as well as in-house counsel. More information is available at www.alaco.com.

## **About Growth Catalyst Partners**

Growth Catalyst Partners is a middle market private equity firm investing in information, marketing and tech-enabled services businesses. GCP's strategy involves targeting growth segments of industries and identifying and building market-leading companies with breakout potential. GCP

partners with company founders and owners along with top executives within those industries and provides capital, proprietary deal origination and operating expertise to the management teams. GCP's team has deep sector expertise and has led hundreds of transactions and successful investments in services businesses for over 20 years. Since the firm's founding in 2015, GCP has completed over 75 acquisitions across its industry-leading platform companies. For more information, visit www.growthcatalystpartners.com.

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